

ISSION

OMB APPROVAL

**OMB Number:** 3235-0123

March 31, 2016 **Expires:** Estimated average burden

hours per response..... 12.00

**ANNUAL AUDITED REPORT SEC** FORM X-17A-5

Mail Processing Section

SEC FILE NUMBER 8-4/5763

PART III

FEB 232015

**FACING PAGE** Information Required of Brokers and Dealers Pursuant 10 Station 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

EPORT FOR THE PERIOD BEGINNING 01/01/2014 AND ENDING 12/31/2014		1/2014		
	MM/DD/YY		MM/DD/YY	
A. REGI	STRANT IDENTIFIC	CATION		
NAME OF BROKER-DEALER: Ewing B	emiss & Co.		OFFICIAL USE ONLY	
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)  901 E. Byrd Street, Suite 1500		Box No.)	FIRM I.D. NO.	
	(No. and Street)			
Richmond	VA	23	3219	
(City)	(State)	(Zi <sub>I</sub>	Code)	
NAME AND TELEPHONE NUMBER OF PER Henry Berling 804-780-1905	SON TO CONTACT IN F			
	UNTANT IDENTIFI	· · · · · · · · · · · · · · · · · · ·	rea Code – Telephone Numbe	
INDEPENDENT PUBLIC ACCOUNTANT who	ose opinion is contained in	n this Report*		
Keiter				
(N	ame – if individual, state last, f	îrst, middle name)		
4401 Dominion Blvd, 2nd Fl.	Richmond	VA	23060	
(Address)	(City)	(State)	(Zip Code)	
CHECK ONE:		. <b>"</b>		
Certified Public Accountant				
☐ Public Accountant				
Accountant not resident in United	States or any of its posse	essions.		
F	OR OFFICIAL USE O	NLY		

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

# OATH OR AFFIRMATION

I, Henry Hawks Berling	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financia Ewing Bemiss & Co.	l statement and supporting schedules pertaining to the firm of
of February 15	, 20_15 , are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, princlessified solely as that of a customer, except as follows:	ncipal officer or director has any proprietary interest in any account
	Signature Signature
Notary Public  This report ** contains (check all applicable boxes):  (a) Facing Page.  (b) Statement of Financial Condition.  (c) Statement of Income (Loss).	Managing Director  Title  CAMACHO  NOTARY  REG # 361181  EXPIRES  2/28/2017
<ul> <li>□ (d) Statement of Changes in Financial Condition</li> <li>□ (e) Statement of Changes in Stockholders' Equipment of Changes in Liabilities Subordin</li> <li>□ (g) Computation of Net Capital.</li> <li>□ (h) Computation for Determination of Reserve F</li> <li>□ (i) Information Relating to the Possession or Co</li> <li>□ (j) A Reconciliation, including appropriate explain</li> </ul>	ry or Partners' of Sole Proprietors' Capital.  Requirements Pursuant to Rule 15c3-3.  Control Requirements Under Rule 15c3-3.  Ination of the Computation of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reser	we Requirements Under Exhibit A of Rule 15c3-3.  Raudited Statements of Financial Condition with respect to methods of
<ul> <li>□ (m) A copy of the SIPC Supplemental Report.</li> <li>□ (n) A report describing any material inadequacies</li> </ul>	found to exist or found to have existed since the date of the previous aud

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

Statement of Financial Condition December 31, 2014

With Report of Independent Registered Public Accounting Firm

SEC ID 8-45763

Filed Pursuant to Rule 17a-5(e)(3) as a PUBLIC DOCUMENT.

# Table of Contents

	<u>Page</u>
Report of Independent Registered Public Accounting Firm	1
Financial Statement:	
Statement of Financial Condition Notes to Financial Statement	2 3
Exemption Provision of Reserve Requirements Pursuant to Rule 15c3-3 of the Securities Exchange Act of 1934	7



### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors Ewing Bemiss & Co. Richmond, Virginia

We have audited the accompanying statement of financial condition of Ewing Bemiss & Co., Inc. (the "Company"), as of December 31, 2014, that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statement. The Company is responsible for this financial statement. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statement, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial condition of Ewing Bemiss & Co., Inc. as of December 31, 2014 in accordance with accounting principles generally accepted in the United States of America.

February 18, 2015 Glen Allen, Virginia

Certified Public
Accountants & Consultants

Mailing Address: P.O. Box 32066 Richmond, VA 23294

4401 Dominion Boulevard 2nd Floor Glen Allen, VA 23060 Tel: 804.747.0000 Fax: 804.747.3632

Web: www.keitercpa.com

# Statement of Financial Condition December 31, 2014

# <u>Assets</u>

Cash and cash equivalents Accounts receivable Accounts receivable - other Prepaid expenses and other assets Property and equipment - net		510,523 101,530 7,605 22,869 44,364
Total assets	<u>\$</u>	686,891
Liabilities and Stockholders' Equity		
Liabilities: Accounts payable and accrued expenses Due to related parties Deferred lease incentive Notes payable	\$	26,339 40,985 75,759 269,913
Total liabilities		412,996
Stockholders' equity		273,895
Total liabilities and stockholders' equity	<u>\$</u>	686,891

#### Notes to the Financial Statement

#### 1. Summary of Significant Accounting Policies:

Nature of Business: Ewing Bemiss & Co. (the "Company") is a corporation organized in the Commonwealth of Virginia. The Company operates as a broker-dealer in the United States. As a broker-dealer, the Company is subject to regulations of the Securities and Exchange Commission (the "SEC") and is a member of the Financial Industry Regulatory Authority ("FINRA"). The Company is an investment banking firm that primarily provides financial consulting and advisory services.

Basis of Accounting: The financial statements of the Company are prepared in accordance with U.S. generally accepted accounting principles ("U.S. GAAP") as determined by the Financial Accounting Standards Board ("FASB") Accounting Standard's Codification ("ASC").

**Cash and Cash Equivalents:** The Company considers all highly liquid instruments purchased with maturities of three months or less to be cash equivalents.

**Accounts Receivable:** Accounts are charged to bad debt expense as they are deemed uncollectible based upon a periodic review of the accounts. At December 31, 2014, no allowance for uncollectible accounts was considered necessary.

Risks and Uncertainties: Financial instruments which potentially expose the Company to concentrations of credit risk consist primarily of cash and accounts receivable. The Company maintains its cash balances in a financial institution fully insured by the Securities Investor Protection Corporation up to \$500,000. The Company's cash balance regularly exceeds the insured limit. The balances are not insured by the Federal Deposit Insurance Corporation.

A substantial portion of the Company's accounts receivable are received from a small number of transactions or concentrated within an industry. Three customers comprised 95% of accounts receivable as of December 31, 2014.

**Property and Equipment:** Property and equipment are stated at cost. Major repairs and betterments are capitalized and normal maintenance and repairs are charged to expense as incurred. Depreciation is computed by the straight-line and double-declining methods over the estimated useful lives of the related assets, which range from three to seven years. Upon retirement or sale of an asset, the cost and accumulated depreciation are removed from the accounts and any gain or loss is reflected in operations.

Notes to the Financial Statement, Continued

### 1. Summary of Significant Accounting Policies, Continued:

**Income Taxes:** The Company has elected to be taxed as an S Corporation under the provisions of the Internal Revenue Code, which provides that, in lieu of corporate income taxes, the stockholders are taxed on their proportionate share of the Company's taxable income. Similar provisions apply for state income tax reporting.

The Company follows the FASB guidance for how uncertain tax positions should be recognized, measured, disclosed and presented in the financial statements. Management has evaluated the Company's tax position and concluded that the Company has taken no uncertain tax positions that require adjustment to the financial statements to comply with the provisions of this guidance. The Company's income tax returns for years since 2011 remain open for examination by tax authorities. The Company is not currently under audit by any tax jurisdiction.

**Use of Estimates:** The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period reported. Actual results could differ from those estimates.

**Subsequent Events:** Management has evaluated subsequent events through February 18, 2015, the date the financial statements were issued, and has determined that no additional disclosures are necessary.

### 2. Property and Equipment:

Major classes of property and equipment consisted of the following at December 31, 2014:

Furniture and office equipment	\$ 399,987
Leasehold improvements	55,413
	455,400
Less: accumulated depreciation	(411,036)
Net property and equipment	\$ 44,364

Notes to the Financial Statement, Continued

### 3. Notes Payable:

On January 1, 2013, the Company issued two notes payable totaling \$809,777 in connection with the execution of two stock redemption agreements. The terms of each note requires annual principal payments on March 31. The notes are unsecured and mature on March 31, 2015 with interest accruing at 0.21%, paid annually. Future minimum principal payments are \$269,913 in 2015.

# 4. Related Party Transactions:

The Company contracts with independent representatives that provide investment banking and financial consulting services. The Company provides the independent representatives with use of its investment platform, marketing, and access to the Company's network. In return, the Company earns commission revenue on fees billed by the independent representatives. As of December 31, 2014, the Company recorded a payable due to the independent representatives of \$40,985 for customer fees earned or collected by the Company on their behalf.

As described in Note 3, the Company has two notes payable to two former stockholders.

#### 5. Lease Commitments:

The Company leases commercial office space in Richmond, Virginia. The lease expires in 2018. The minimum future rental payments under the lease are:

Year Ending	
December 31	 Amount
2015	\$ 197,800
2016	202,729
2017	207,812
2018	 177,072
	\$ 785,413

The Company received a four month rent abatement and an allowance to purchase a new phone system in connection with its office lease that commenced in 2013. The rent abatement and the phone system allowance, as well as the annual rent escalation, are being amortized on the straight-line method over the term of the lease agreement. This method resulted in a deferral lease incentive liability of \$75,759 at December 31, 2014.

Notes to the Financial Statement, Continued

### 6. Stockholders' Agreements:

The stockholders of the Company have certain restrictions and provisions placed on their ability to buy, sell and transfer ownership. Specifically, the Company must be offered the right of first refusal prior to a sale or transfer to an outside party. Additionally, the Company is obligated to purchase a stockholder's shares upon death from the stockholder's estate. The purchase price is determined by a formula in the stockholders' agreement. At December 31, 2014, the Company had 25,000 shares authorized and 1,702 shares issued and outstanding of \$1 par value common stock.

### 7. Regulatory Requirements:

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of minimum net capital and the ratio of aggregate indebtedness to net capital, of not more than 15 to 1. At December 31, 2014, the Company had net capital of \$87,317, which was \$59,784 in excess of required minimum net capital of \$27,533. The Company's net capital ratio was 4.73 to 1.

The Company does not carry the accounts of its customers, and accordingly, is exempt from SEC Rule 15c3-3.

Exemption Provision of Reserve Requirements
Pursuant to Rule 15c3-3 of the Securities Exchange Act of 1934
December 31, 2014

The Company is exempt under Rule 15c3-3(k)(2)(i) from preparing the Computation for Determination of Reserve Requirement Pursuant to Rule 15c3-3.

**Exemption Report** 

December 31, 2014

SEC ID 8 - 45763

# Table of Contents

	<u>Page</u>
Report of Independent Registered Public Accounting Firm	1
Management's Exemption Report	2



#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

Board of Directors Ewing Bemiss & Co. Richmond, Virginia

We have reviewed management's statements, included in the accompanying Exemption Report, in which Ewing Bemiss & Co. identified the following provisions of 17 C.F.R. §15c3-3(k) under which Ewing Bemiss & Co. claimed an exemption from 17 C.F.R. §240.15c3-3: (k)(2)(i) (the "exemption provision") and Ewing Bemiss & Co. stated that Ewing Bemiss & Co. met the identified exemption provisions throughout the most recent fiscal year without exception. Ewing Bemiss & Co.'s management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about Ewing Bemiss & Co.'s compliance with the exemption provision. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provision set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

February 18, 2015 Glen Allen, Virginia

Certified Public
Accountants & Consultants

Mailing Address: P.O. Box 32066 Richmond, VA 23294

4401 Dominion Boulevard 2nd Floor Glen Allen, VA 23060 Tel: 804.747.0000 Fax: 804.747.3632

Web: www.keitercpa.com



### INVESTMENT BANKERS

February 18, 2015

Ewing Bemiss & Co., (the "Company") is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4).

The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240. 15c3-3(k)(2)(i). The Company provides corporate investment banking advisory services and does not hold any client or customer accounts.

The Company met the identified exemption provisions in 17 C.F.R. §240.15c3-3(k) throughout the most recent fiscal year and through the date of this report without exception.

I, Henry Berling, swear (or affirm) that, to my best knowledge and belief, this Exemption Report pertaining to the Company, Ewing Bemiss & Co., is true and correct.

Henry Berling Managing Director